# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 8, 2023

# ELLINGTON FINANCIAL INC.

(Exact name of registrant as specified in its charter)

Delaware

001-34569

26-0489289

(State or other jurisdiction of incorporation)

(Commission File Number)

(IRS Employer Identification No.)

# 53 Forest Avenue Old Greenwich, CT 06870

(Address and zip code of principal executive offices)

Registrant's telephone number, including area code: (203) 698-1200

### Not Applicable

(Former Name or Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the

following provisions:		
☐ Written communications pursuant to Rule 425 u	under the Securities Act (17 CFR 230	0.425)
☐ Soliciting material pursuant to Rule 14a-12 und	er the Exchange Act (17 CFR 240.14	4a-12)
☐ Pre-commencement communications pursuant t	to Rule 14d-2(b) under the Exchange	Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to	to Rule 13e-4(c) under the Exchange	Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of t	he Act:	
Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Common Stock, \$0.001 par value per share	EFC	The New York Stock Exchange
6.750% Series A Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock	EFC PR A	The New York Stock Exchange
6.250% Series B Fixed-Rate Reset Cumulative Redeemable Preferred Stock	EFC PR B	The New York Stock Exchange
8.625% Series C Fixed-Rate Reset Cumulative Redeemable Preferred Stock	EFC PR C	The New York Stock Exchange
Indicate by check mark whether the registrant is an chapter) or Rule 12b-2 of the Securities Exchange Act of		ed in Rule 405 of the Securities Act of 1933 (§ 230.405 of this
Emerging growth company $\Box$		
If an emerging growth company, indicate by check new or revised financial accounting standards provided p		to use the extended transition period for complying with any ange Act. $\Box$

# Item 2.02. Results of Operations and Financial Condition.

The information in this Item 2.02 and the disclosure incorporated by reference in Item 7.01 with respect to Exhibit 99.1 attached to this Current Report on Form 8-K are being furnished by Ellington Financial Inc. (the "Company") pursuant to Item 7.01 of Form 8-K in satisfaction of the public disclosure requirements of Regulation FD and Item 2.02 of Form 8-K, insofar as they disclose historical information regarding the Company's results of operations or financial condition for the quarter ended March 31, 2023.

On May 8, 2023, the Company issued a press release announcing its financial results for the quarter ended March 31, 2023. A copy of the press release is furnished herewith as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

In accordance with General Instructions B.2 and B.6 of Form 8-K, the information included in Item 2.02 and the disclosure incorporated by reference in Item 7.01 shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any filing made by the Company under the Exchange Act or the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

# Item 7.01. Regulation FD Disclosure.

The disclosure contained in Items 2.02 is incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits.

- (d) Exhibits. The following exhibits are being furnished herewith this Current Report on Form 8-K.
  - 99.1 Earnings Press Release dated May 8, 2023
  - 104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# ELLINGTON FINANCIAL INC.

Date: May 8, 2023 By: /s/ JR Herlihy

JR Herlihy

Chief Financial Officer

#### Ellington Financial Inc. Reports First Quarter 2023 Results

OLD GREENWICH, Connecticut—May 8, 2023

Ellington Financial Inc. (NYSE: EFC) (the "Company") today reported financial results for the quarter ended March 31, 2023.

#### Highlights

- Net income attributable to common stockholders of \$38.9 million, or \$0.58 per common share.
  - \$40.9 million, or \$0.61 per common share, from the investment portfolio.
    - \$35.5 million, or \$0.53 per common share, from the credit strategy.
    - \$5.3 million, or \$0.08 per common share, from the Agency strategy.
  - \$6.5 million, or \$0.10 per common share, from Longbridge.
- Adjusted Distributable Earnings<sup>2</sup> of \$30.3 million, or \$0.45 per common share.
- Book value per common share as of March 31, 2023 of \$15.10, including the effects of dividends of \$0.45 per common share for the quarter.
- Dividend yield of 14.9% based on the May 5, 2023 closing stock price of \$12.05 per share, and monthly dividend of \$0.15 per common share declared on April 10, 2023.
- Recourse debt-to-equity ratio<sup>3</sup> of 2.1:1 as of March 31, 2023. Including all non-recourse borrowings, which primarily consist of securitization-related liabilities, debt-to-equity ratio of 9.0:1.
- Cash and cash equivalents of \$188.6 million as of March 31, 2023, in addition to other unencumbered assets of \$429.1 million.
- Issued 4.0 million shares of Series C preferred stock.

#### First Quarter 2023 Results

"During the first quarter, we had strong performance in our non-QM, residential transition loan, small-balance commercial mortgage, and Agency MBS portfolios. Longbridge Financial also had an excellent quarter, led by strong gain on sale margins on new originations and mark-to-market gains on the HMBS MSR and proprietary loan portfolios," said Laurence Penn, Chief Executive Officer and President of Ellington Financial. "Despite the market volatility in March, EFC generated an economic return of 3.3% for the quarter, and sequentially increased both book value per share and Adjusted Distributable Earnings, which covered our dividend.

"In early February, we capitalized on a narrow window of market stability by participating in our first non-QM securitization of the year at attractive economics, and also by raising \$100 million of preferred equity, both of which positioned us well going into the heightened volatility of March. So far, most of the capital that we have put to work has been directed towards our loan businesses; this included the secondary market purchase of a portfolio of reverse mortgage loans at what we believe to be distressed prices. In addition, with our share price trading at a significant discount to book value per share in March, we opportunistically repurchased our common shares at highly accretive levels.

"We finished the first quarter with reduced leverage and a meaningful amount of dry powder available to invest. However, given the prospect of very significant asset sales from various troubled regional banks, we are being patient with capital deployment. In addition, while the credit performance of our loan portfolios continues to be strong, with recession fears looming we continue to tighten our underwriting criteria with an emphasis on keeping LTVs low and being highly selective on geography and property type. I believe that we are well positioned to take advantage of the opportunities that we will find as the year unfolds."

<sup>&</sup>lt;sup>1</sup> Includes (\$8.4) million of preferred dividends accrued and certain corporate/other income and expense items not attributed to either the investment portfolio or Longbridge.

<sup>&</sup>lt;sup>2</sup> Adjusted Distributable Earnings is a non-GAAP financial measure. See "Reconciliation of Net Income (Loss) to Adjusted Distributable Earnings" below for an explanation regarding the calculation of Adjusted Distributable Earnings.

<sup>&</sup>lt;sup>3</sup> Excludes repo borrowings at certain unconsolidated entities that are recourse to us. Including such borrowings, the Company's debt-to-equity ratio based on total recourse borrowings was 2.2:1 as of March 31, 2023.

#### **Financial Results**

#### Investment Portfolio Summary

The Company's investment portfolio generated net income attributable to common stockholders of \$40.9 million, consisting of \$35.5 million from the credit strategy and \$5.3 million from the Agency strategy.

#### Credit Performance

In the first quarter, the Company's total long credit portfolio, excluding non-retained tranches of consolidated non-QM securitization trusts, decreased by 5% sequentially to \$2.426 billion as of March 31, 2023, driven by a smaller commercial mortgage loan portfolio, as loan paydowns significantly exceeded new originations in that portfolio, and a smaller non-QM loan portfolio, following the completion of a non-QM securitization in February in which the Company participated. A portion of the decrease was offset by larger residential transition loan and non-QM retained tranche portfolios quarter over quarter.

The Company benefited from strong results in its credit strategy, driven by net interest income<sup>4</sup> from its loan portfolios, net gains on its non-QM loans, and low levels of credit losses. The Company also had positive earnings from unconsolidated entities, as net gains on certain equity investments in non-QM and commercial mortgage loan-related entities exceeded net losses on strategic equity investments in loan originators. A portion of these gains were offset by net losses on the Company's interest rate hedges. Finally, despite continued low levels of credit losses and strong overall credit performance, the Company did see an uptick in delinquencies on its residential and commercial mortgage loan portfolios during the quarter.

The net interest margin<sup>5</sup> on the Company's credit portfolio increased quarter over quarter to 2.49% from 2.44%, as higher asset yields more than offset a higher cost of funds.

#### Agency Performance

The Company's total long Agency RMBS portfolio decreased by 12% quarter over quarter to \$853.1 million, as net sales and principal repayments exceeded net gains.

In January, interest rates and volatility declined and Agency MBS yield spreads tightened, as the market anticipated a slower pace of interest rate hikes by the Federal Reserve. In mid-February, markets reversed course, with interest rates and volatility rising and Agency yield spreads widening, on renewed anxiety over inflation and what the Federal Reserve's response would be. Then in March, turmoil in the banking system put further pressure on Agency yield spreads. Overall for the first quarter, Agency RMBS generated a negative excess return to U.S. Treasuries of (0.50%), with the most pronounced underperformance coming on low-coupon MBS due to concerns in March about future selling from distressed regional banks.

The Company had a net gain in its Agency RMBS portfolio for the quarter as net gains on its specified pools exceeded net losses on its interest rate hedges and slightly negative net interest income, which was driven by sharply higher financing costs.

Average pay-ups on the Company's existing specified pool portfolio decreased quarter over quarter, while its new purchases during the quarter consisted of pools with lower pay-ups. As a result, overall pay-ups on the Company's specified pools decreased to 0.89% as of March 31, 2023, as compared to 0.96% as of December 31, 2022.

During the quarter, the Company's cost of funds on Agency RMBS increased, driven by higher short-term interest rates and wider repo financing spreads. However, its asset yields also increased, and it continued to benefit from positive carry on its interest rate swap hedges, where it net receives a higher floating rate and pays a lower fixed rate. As a result, the net interest margin<sup>5</sup> on its Agency RMBS, excluding the Catch-up Premium Amortization Adjustment, increased quarter over quarter to 1.14% from 0.98%.

#### Longbridge Summary

Longbridge's portfolio generated net income attributable to common stockholders of \$6.5 million.

Longbridge's portfolio increased by 35% sequentially to \$442.5 million as of March 31, 2023 due to larger holdings of unsecuritized HECM loans, primarily driven by an opportunistic purchase from a third party of a portfolio of HECM buyout loans; increased holdings of proprietary reverse mortgage loans; and a larger HMBS MSR Equivalent quarter over quarter.

Quarter over quarter, yield spreads in the reverse mortgage market tightened, despite weakness in the second half of March related to concerns over the banking system. Tighter yield spreads sequentially, combined with lower interest rates, generated

<sup>&</sup>lt;sup>4</sup> Excludes any interest income and interest expense items from interest rate hedges, net credit hedges and other activities, net.

<sup>&</sup>lt;sup>5</sup> Net interest margin represents the weighted average asset yield less the weighted average secured financing cost of funds. It also includes the effect of actual and accrued periodic payments on interest rate swaps used to hedge the assets.

net gains on Longbridge's HMBS MSR Equivalent<sup>6</sup> and proprietary reverse mortgage loan portfolio in the first quarter. Longbridge also had a net gain on originations for the quarter as higher gain-on-sale margins more than offset lower origination volumes sequentially.

#### Corporate/Other

The Company's results also reflected the reduction, driven by credit spread widening, in the fair value of its unsecured long-term debt, its "Senior Notes," for which the Company has elected the fair value option.

# Credit Portfolio(1)

The following table summarizes the Company's credit portfolio holdings as of March 31, 2023 and December 31, 2022:

		March 3	31, 2023	December	r 31, 2022		
(\$ in thousands)	-	Fair Value	%	Fair Value	%		
Dollar denominated:							
$CLOs^{(2)}$	\$	31,044	0.8 %	\$ 29,930	0.7 %		
CMBS		16,422	0.4 %	18,253	0.5 %		
Commercial mortgage loans and REO <sup>(5)(6)</sup>		455,114	11.5 %	492,648	12.1 %		
Consumer loans and ABS backed by consumer loans <sup>(2)</sup>		87,976	2.2 %	94,993	2.3 %		
Corporate debt and equity and corporate loans		18,882	0.5 %	18,084	0.4 %		
Debt and equity investments in loan origination entities <sup>(3)</sup>		40,906	1.0 %	42,581	1.1 %		
Non-Agency RMBS		207,068	5.2 %	204,498	5.0 %		
Non-QM loans and retained non-QM RMBS <sup>(4)</sup>		2,122,561	53.7 %	2,216,843	54.3 %		
Residential transition loans and other residential mortgage loans and REO(5)		951,811	24.1 %	940,296	23.1 %		
Non-Dollar denominated:							
$CLOs^{(2)}$		1,674	0.1 %	1,672	— %		
Corporate debt and equity		213	— %	206	— %		
RMBS <sup>(7)</sup>		19,525	0.5 %	20,714	0.5 %		
Total long credit portfolio	\$	3,953,196	100.0 %	\$ 4,080,718	100.0 %		
Less: Non-retained tranches of consolidated securitization trusts		1,527,527		1,537,098			
Total Long Credit Portfolio excluding non-retained tranches of consolidated securitization trusts	\$	2,425,669		\$ 2,543,620			

- This information does not include U.S. Treasury securities, securities sold short, or financial derivatives.
   Includes equity investments in securitization-related vehicles.
- Includes corporate loans to certain loan origination entities in which the Company holds an equity investment.
- Retained non-QM RMBS represents RMBS issued by non-consolidated Ellington-sponsored non-QM loan securitization trusts, and interests in entities holding such RMBS.
- In accordance with U.S. GAAP, REO is not considered a financial instrument and as a result is included at the lower of cost or fair value.
- Includes equity investments in unconsolidated entities holding small balance commercial mortgage loans and REO.
- Includes an equity investment in an unconsolidated entity holding European RMBS.

# Agency RMBS Portfolio(1)

The following table summarizes the Company's Agency RMBS portfolio holdings as of March 31, 2023 and December 31, 2022:

		March :	<b>December 31, 2022</b>					
(\$ in thousands)	I	Fair Value	%	Fair Value	%			
Long Agency RMBS:								
Fixed rate	\$	803,654	94.2 %	\$ 915,128	94.5 %			
Floating rate		5,881	0.7 %	6,254	0.7 %			
Reverse mortgages		28,638	3.4 %	29,989	3.1 %			
IOs		14,939	1.7 %	16,892	1.7 %			
Total long Agency RMBS	\$	853,112	100.0 %	\$ 968,263	100.0 %			

<sup>(1)</sup> This information does not include U.S. Treasury securities, securities sold short, or financial derivatives.

<sup>&</sup>lt;sup>6</sup> HMBS assets are consolidated for GAAP reporting purposes, and HMBS-related obligations are accounted for on the Company's balance sheet as secured borrowings. The fair value of HMBS assets less the fair value of the HMBS-related obligations approximate fair value of the HMBS MSR Equivalent.

#### Longbridge Portfolio(1)

Longbridge originates reverse mortgage loans, including home equity conversion mortgage loans, or "HECMs," which are insured by the FHA and which are eligible for inclusion in GNMA-guaranteed HECM-backed MBS, or "HMBS." Upon securitization, the HECMs remain on the Company's balance sheet under GAAP, and Longbridge retains the mortgage servicing rights associated with the HMBS, or "HMBS MSR Equivalent." Longbridge also originates "proprietary reverse mortgage loans," which are not insured by the FHA, and Longbridge has typically retained the associated MSRs. The following table summarizes Longbridge's loan-related assets as of March 31, 2023 and December 31, 2022:

	March 31, 2023		December 31, 2022
	 (In the	ousana	ds)
HMBS assets <sup>(2)</sup>	\$ 8,083,845	\$	7,882,717
Less: HMBS liabilities	(7,975,916)		(7,787,155)
HMBS MSR Equivalent	107,929		95,562
Unsecuritized HECM loans <sup>(3)</sup>	 187,782		119,671
Proprietary reverse mortgage loans	138,234		103,602
MSRs related to proprietary reverse mortgage loans	8,100		8,108
Unsecuritized REO	421		907
Total	\$ 442,466	\$	327,850

- (1) This information does not include financial derivatives or loan commitments.
- (2) Includes HECM loans, related REO, and claims or other receivables.
- 3) As of March 31, 2023, includes \$52.0 million of assignable HECM buyout loans, \$16.4 million of non-assignable HECM buyout loans, and \$4.4 million of inactive HECM tail loans.

The following table summarizes Longbridge's origination volumes by channel for the three-month periods ended March 31, 2023 and December 31, 2022:

(\$ In thousands)		March 31, 20	23	December 31, 2022								
Channel	Units	New Loan Origination Volume <sup>(1)</sup>	% of New Loan Origination Volume	Units		New Loan Origination Volume <sup>(1)</sup>	% of New Loan Origination Volume					
Retail	375	\$ 52,765	23 %	321	\$	51,248	15 %					
Wholesale and correspondent	1,106	180,829	77 %	1,631		290,379	85 %					
Total	1,481	233,594	100 %	1,952		341,637	100 %					

(1) Represents initial borrowed amounts on reverse mortgage loans.

#### Financing

The Company's recourse debt-to-equity ratio<sup>2</sup>, adjusted for unsettled purchases and sales, decreased to 2.0:1 at March 31, 2023 from 2.5:1 at December 31, 2022. This decrease was primarily the result of a smaller investment portfolio, an increase in unencumbered assets, and an increase in total equity. The Company's overall debt-to-equity ratio, adjusted for unsettled purchases and sales, also decreased during the quarter to 8.9:1 as of March 31, 2023, as compared to 10.1:1 as of December 31, 2022.

The following table summarizes the Company's outstanding borrowings and debt-to-equity ratios as of March 31, 2023 and December 31, 2022:

	March 3	1, 2023		December	31, 2022	
	Outstanding Borrowings <sup>(1)</sup>	Debt-to-Equity Ratio <sup>(2)</sup>				
	(In thousands)			(In thousands)		
Recourse borrowings <sup>(3)(4)</sup>	\$ 2,859,538	2.1:1	\$	3,095,743	2.5:1	
Non-recourse borrowings <sup>(4)</sup>	9,510,508	6.9:1		9,327,036	7.7:1	
Total Borrowings	\$ 12,370,046	9.0:1	\$	12,422,779	10.2:1	
Total Equity	\$ 1,374,763		\$	1,220,886		
Recourse borrowings net of unsettled purchases and sales		2.0:1			2.5:1	
Total borrowings net of unsettled purchases and sales		8.9:1			10.1:1	

- (1) Includes borrowings under repurchase agreements, other secured borrowings, other secured borrowings, at fair value, and senior unsecured notes, at par.
- (2) Overall debt-to-equity ratio is computed by dividing outstanding borrowings by total equity. The debt-to-equity ratio does not account for liabilities other than debt financings.
- (3) Excludes repo borrowings at certain unconsolidated entities that are recourse to the Company. Including such borrowings, the Company's debt-to-equity ratio based on total recourse borrowings is 2.2:1 and 2.7:1 as of March 31, 2023 and December 31, 2022, respectively.

All of the Company's non-recourse borrowings are secured by collateral. In the event of default under a non-recourse borrowing, the lender has a claim against the collateral but not any of the other assets held by the Company or its consolidated subsidiaries. In the event of default under a recourse borrowing, the lender's claim is not limited to the collateral (if any).

The following table summarizes the Company's operating results by strategy for the three-month period ended March 31, 2023:

<u> </u>	 	Inve	stment Portfoli	0			•					
(In thousands except per share amounts)	Credit		Agency	Po	Investment rtfolio Subtotal	Longbridge			Corporate/Other	Total	Pe	r Share
Interest income and other income (1)	\$ 73,570	\$	7,121	\$	80,691	\$	4,165	\$	1,912	\$ 86,768	\$	1.29
Interest expense	(40,579)		(8,852)		(49,431)		(4,346)		(3,135)	(56,912)		(0.84)
Realized gain (loss), net	(10,382)		(25,849)		(36,231)		(3)		_	(36,234)		(0.54)
Unrealized gain (loss), net	21,911		42,338		64,249		6,133		6,510	76,892		1.14
Net change from reverse mortgage loans and HMBS obligations	_		_		_		31,587		_	31,587		0.47
Earnings in unconsolidated entities	3,444		_		3,444		_		_	3,444		0.05
Interest rate hedges and other activity, net <sup>(2)</sup>	(9,042)		(9,443)		(18,485)		(5,591)		838	(23,238)		(0.34)
Credit hedges and other activities, net <sup>(3)</sup>	369		_		369				_	369		0.01
Income tax (expense) benefit	_		_		_		_		(21)	(21)		_
Investment related expenses	(2,619)		_		(2,619)		(6,057)		_	(8,676)		(0.13)
Other expenses	(886)		_		(886)		(19,390)		(8,950)	(29,226)		(0.43)
Net income (loss)	35,786		5,315		41,101		6,498		(2,846)	44,753		0.66
Dividends on preferred stock									(5,117)	(5,117)		(0.08)
Net (income) loss attributable to non- participating non-controlling interests	(238)		_		(238)		(2)		(4)	(244)		0.00
Net income (loss) attributable to common stockholders and participating non- controlling interests	35,548		5,315	,	40,863		6,496		(7,967)	39,392		0.58
Net (income) loss attributable to participating non-controlling interests	_		_		_		_		(476)	(476)		
Net income (loss) attributable to common stockholders	\$ 35,548	\$	5,315	\$	40,863	\$	6,496	\$	(8,443)	\$ 38,916	\$	0.58
Net income (loss) attributable to common stockholders per share of common stock	\$ 0.53	\$	0.08	\$	0.61	\$	0.10	\$	(0.13)	\$ 0.58		
Weighted average shares of common stock and convertible units <sup>(4)</sup> outstanding										67,488		
Weighted average shares of common stock outstanding										66,672		

<sup>(1)</sup> Other income primarily consists of rental income on real estate owned, loan origination fees, and servicing income.

Other income printally consists of rother income on real estate owned, rother origination rees, and servicing income.
 Includes U.S. Treasury securities, if applicable.
 Other activities include certain equity and other trading strategies and related hedges, and net realized and unrealized gains (losses) on foreign currency.
 Convertible units include Operating Partnership units attributable to participating non-controlling interests.

The following table summarizes the Company's operating results by strategy for the three-month period ended December 31, 2022:

**Investment Portfolio** 

	-					Investment							
(In thousands except per share amounts)	C	redit		Agency	P	ortfolio Subtotal	]	Longbridge	Corp	orate/Other	Total	Pe	r Share
Interest income and other income (1)	\$	75,864	\$	9,594	\$	85,458	\$	4,737	\$	1,158	\$ 91,353	\$	1.47
Interest expense		(41,747)		(8,500)		(50,247)		(4,628)		(3,152)	(58,027)		(0.93)
Realized gain (loss), net		(21,737)		(32,084)		(53,821)		(196)		_	(54,017)		(0.87)
Unrealized gain (loss), net		11,341		45,331		56,672		1,551		1,680	59,903		0.96
Net change from reverse mortgage loans and HMBS obligations		_		_		_		36,808		_	36,808		0.59
Earnings in unconsolidated entities(2)		(1,398)		_		(1,398)		_		_	(1,398)		(0.02)
Interest rate hedges and other activity, net <sup>(3)</sup>		(6,402)		(2,511)		(8,913)		(106)		(699)	(9,718)		(0.16)
Credit hedges and other activities, net(4)		(3,110)		_		(3,110)		_		_	(3,110)		(0.05)
Income tax (expense) benefit		_		_		_		_		2,850	2,850		0.05
Investment related expenses		(4,578)		_		(4,578)		(5,899)		_	(10,477)		(0.17)
Other expenses		(1,152)		_		(1,152)		(17,775)		(8,429)	(27,356)		(0.44)
Net income (loss)		7,081		11,830		18,911		14,492		(6,592)	26,811		0.43
Dividends on preferred stock										(3,824)	(3,824)		(0.06)
Net (income) loss attributable to non- participating non-controlling interests		74		_		74		(32)		(3)	39		0.00
Net income (loss) attributable to common stockholders and participating non-controlling interests		7,155		11,830		18,985		14,460		(10,419)	23,026		0.37
Net (income) loss attributable to participating non-controlling interests		_				_		_		(292)	(292)		
Net income (loss) attributable to common stockholders	\$	7,155	\$	11,830	\$	18,985	\$	14,460	\$	(10,711)	\$ 22,734	\$	0.37
Net income (loss) attributable to common stockholders per share of common stock	\$	0.12	\$	0.19	\$	0.31	\$	0.24	\$	(0.18)	\$ 0.37		
Weighted average shares of common stock and convertible units <sup>(5)</sup> outstanding											62,295		
Weighted average shares of common stock outstanding											61,506		

1) Other income primarily consists of rental income on real estate owned, loan origination fees, and servicing income.

- 2) Also includes bargain purchase gain of \$7.9 million related to the Company's acquisition of a controlling interest in Longbridge.
- (3) Includes U.S. Treasury securities, if applicable.
- (4) Other activities include certain equity and other trading strategies and related hedges, and net realized and unrealized gains (losses) on foreign currency.
- (5) Convertible units include Operating Partnership units attributable to participating non-controlling interests.

# **About Ellington Financial**

Ellington Financial invests in a diverse array of financial assets, including residential and commercial mortgage loans, reverse mortgage loans, residential and commercial mortgage-backed securities, consumer loans and asset-backed securities backed by consumer loans, collateralized loan obligations, non-mortgage and mortgage-related derivatives, debt and equity investments in loan origination companies, and other strategic investments. Ellington Financial is externally managed and advised by Ellington Financial Management LLC, an affiliate of Ellington Management Group, L.L.C.

#### **Conference Call**

The Company will host a conference call at 11:00 a.m. Eastern Time on Tuesday, May 9, 2023, to discuss its financial results for the quarter ended March 31, 2023. To participate in the event by telephone, please dial (800) 245-3047 at least 10 minutes prior to the start time and reference the conference ID EFCQ123. International callers should dial (203) 518-9765 and reference the same conference ID. The conference call will also be webcast live over the Internet and can be accessed via the "For Our Shareholders" section of the Company's web site at www.ellingtonfinancial.com. To listen to the live webcast, please visit www.ellingtonfinancial.com at least 15 minutes prior to the start of the call to register, download, and install necessary audio software. In connection with the release of these financial results, the Company also posted an investor presentation, that will accompany the conference call, on its website at www.ellingtonfinancial.com under "For Our Shareholders—Presentations."

A dial-in replay of the conference call will be available on Tuesday, May 9, 2023, at approximately 2:00 p.m. Eastern Time through Tuesday, May 16, 2023 at approximately 11:59 p.m. Eastern Time. To access this replay, please dial (800) 945-0804. International callers should dial (402) 220-0667. A replay of the conference call will also be archived on the Company's web site at www.ellingtonfinancial.com.

#### Cautionary Statement Regarding Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve numerous risks and uncertainties. The Company's actual results may differ from its beliefs, expectations, estimates, and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as "believe," "expect," "anticipate," "estimate," "project," "plan," "continue," "intend," "should," "would," "could," "goal," "objective," "will," "may," "seek" or similar expressions or their negative forms, or by references to strategy, plans, or intentions. Forward-looking statements are based on our beliefs, assumptions and expectations of our future operations, business strategies, performance, financial condition, liquidity and prospects, taking into account information currently available to us. These beliefs, assumptions, and expectations are subject to risks and uncertainties and can change as a result of many possible events or factors, not all of which are known to us. If a change occurs, our business, financial condition, liquidity, results of operations and strategies may vary materially from those expressed or implied in our forward-looking statements. The following factors are examples of those that could cause actual results to vary from our forward-looking statements: changes in interest rates and the market value of the Company's investments, market volatility, changes in mortgage default rates and prepayment rates, the Company's ability to borrow to finance its assets, changes in government regulations affecting the Company's business, the Company's ability to maintain its exclusion from registration under the Investment Company Act of 1940, the Company's ability to maintain its qualification as a real estate investment trust, or "REIT," and other changes in market conditions and economic trends, such as changes to fiscal or monetary policy, heightened inflation, slower growth or recession, and currency fluctuations. Furthermore, forward-looking statements are subject to risks and uncertainties, including, among other things, those described under Item 1A of the Company's Annual Report on Form 10-K, which can be accessed through the Company's website at www.ellingtonfinancial.com or at the SEC's website (www.sec.gov). Other risks, uncertainties, and factors that could cause actual results to differ materially from those projected may be described from time to time in reports the Company files with the SEC, including reports on Forms 10-O, 10-K and 8-K. The Company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

# ELLINGTON FINANCIAL INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

		Three-Mont	h Period	Ended
	Mai	rch 31, 2023	Decei	mber 31, 2022
(In thousands, except per share amounts)				
NET INTEREST INCOME				
Interest income	\$	87,174	\$	89,830
Interest expense		(59,617)		(59,656)
Total net interest income		27,557		30,174
Other Income (Loss)				
Realized gains (losses) on securities and loans, net		(36,767)		(54,178)
Realized gains (losses) on financial derivatives, net		(25,447)		31,380
Realized gains (losses) on real estate owned, net		(56)		17
Unrealized gains (losses) on securities and loans, net		99,257		1,447
Unrealized gains (losses) on financial derivatives, net		2,763		(44,191)
Unrealized gains (losses) on real estate owned, net		4		(112)
Unrealized gains (losses) on other secured borrowings, at fair value, net		(29,680)		55,811
Unrealized gains (losses) on senior notes, at fair value		6,510		1,680
Net change from reverse mortgage loans, at fair value		163,121		199,189
Net change related to HMBS obligations, at fair value		(131,534)		(162,381)
Bargain purchase gain		_		7,932
Other, net		3,504		4,356
Total other income (loss)		51,675		40,950
EXPENSES				
Base management fee to affiliate, net of rebates		4,956		4,641
Investment related expenses:				
Servicing expense		4,807		4,543
Other		3,869		5,934
Professional fees		3,556		2,844
Compensation and benefits		14,670		14,271
Other expenses		6,044		5,600
Total expenses		37,902		37,833
Net Income (Loss) before Income Tax Expense (Benefit) and Earnings from Investments in Unconsolidated Entities		41,330		33,291
Income tax expense (benefit)		21		(2,850)
Earnings (losses) from investments in unconsolidated entities		3,444		(9,330)
Net Income (Loss)		44,753		26,811
Net Income (Loss) Attributable to Non-Controlling Interests		720		253
Dividends on Preferred Stock		5,117		3,824
Net Income (Loss) Attributable to Common Stockholders	\$	38,916	\$	22,734
Net Income (Loss) per Common Share:		_		
Basic and Diluted	\$	0.58	\$	0.37
Weighted average shares of common stock outstanding		66,672		61,506
Weighted average shares of common stock and convertible units outstanding		67,488		62,295

# ELLINGTON FINANCIAL INC. CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

			As of	<u> </u>
(In thousands, except share and per share amounts)	M	arch 31, 2023	D	December 31, 2022 <sup>(1)</sup>
ASSETS				
Cash and cash equivalents	\$	188,555	\$	217,053
Restricted cash		1,601		4,816
Securities, at fair value		1,389,547		1,459,465
Loans, at fair value		11,812,567		11,626,008
Loan commitments, at fair value		3,299		3,060
Mortgage servicing rights, at fair value		8,100		8,108
Investments in unconsolidated entities, at fair value		118,747		127,046
Real estate owned		26,717		28,403
Financial derivatives—assets, at fair value		104,033		132,518
Reverse repurchase agreements		180,934		226,444
Due from brokers		24,291		36,761
Investment related receivables		163,029		139,413
Other assets		90,105		76,791
Total Assets	\$	14,111,525	\$	14,085,886
LIABILITIES				
Securities sold short, at fair value	\$	158,302	\$	209,203
Repurchase agreements		2,285,898		2,609,685
Financial derivatives—liabilities, at fair value		24,245		54,198
Due to brokers		35,431		34,507
Investment related payables		48,373		49,323
Other secured borrowings		363,640		276,058
Other secured borrowings, at fair value		1,534,592		1,539,881
HMBS-related obligations, at fair value		7,975,916		7,787,155
Senior notes, at fair value		185,325		191,835
Base management fee payable to affiliate		4,956		4,641
Dividend payable		14,043		12,243
Interest payable		14,926		22,452
Accrued expenses and other liabilities		91,115		73,819
Total Liabilities		12,736,762		12,865,000
EQUITY				
Preferred stock, par value \$0.001 per share, 100,000,000 shares authorized; 13,420,421 and 9,420,421 shares issued and outstanding, and \$335,511 and \$235,511 aggregate liquidation preference, respectively		323,920		227,432
Common stock, par value \$0.001 per share, 100,000,000 shares authorized; 67,185,076 and 63,812,215 shares issued and outstanding, respectively <sup>(2)</sup>		67		64
Additional paid-in-capital		1,308,107		1,259,352
Retained earnings (accumulated deficit)		(282,262)		(290,881)
Total Stockholders' Equity		1,349,832		1,195,967
Non-controlling interests		24,931		24,919
Total Equity		1,374,763		1,220,886
TOTAL LIABILITIES AND EQUITY	\$	14,111,525	\$	14,085,886
SUPPLEMENTAL PER SHARE INFORMATION:		. , ,	_	
201 Edward Har Office				

<sup>(1)</sup> Derived from audited financial statements as of December 31, 2022.

Book Value Per Common Share (3)

15.10 \$

15.05

Common shares issued and outstanding at March 31, 2023, includes 4,433,861 shares of common stock issued during the quarter under the Company's at-the-market common stock offering program, net of 1,061,000 shares repurchased under the Company's share repurchase program.
 Based on total stockholders' equity less the aggregate liquidation preference of the Company's preferred stock outstanding.

#### Reconciliation of Net Income (Loss) to Adjusted Distributable Earnings

The Company calculates Adjusted Distributable Earnings as U.S. GAAP net income (loss) as adjusted for: (i) realized and unrealized gain (loss) on securities and loans, REO, mortgage servicing rights, financial derivatives (excluding periodic settlements on interest rate swaps), any borrowings carried at fair value, and foreign currency transactions; (ii) incentive fee to affiliate; (iii) Catch-up Premium Amortization Adjustment (as defined below); (iv) non-cash equity compensation expense; (v) provision for income taxes; (vi) certain non-capitalized transaction costs; and (vii) other income or loss items that are of a non-recurring nature. For certain investments in unconsolidated entities, the Company includes the relevant components of net operating income in Adjusted Distributable Earnings. The Catch-up Premium Amortization Adjustment is a quarterly adjustment to premium amortization triggered by changes in actual and projected prepayments on the Company's Agency RMBS (accompanied by a corresponding offsetting adjustment to realized and unrealized gains and losses). The adjustment is calculated as of the beginning of each quarter based on the Company's then-current assumptions about cashflows and prepayments, and can vary significantly from quarter to quarter. For the contribution to Adjusted Distributable Earnings from Longbridge, the Company adjusts Longbridge's contribution to the Company's net income in a similar manner, but it includes in Adjusted Distributable Earnings certain realized and unrealized gains (losses) from Longbridge's origination business ("gain-on-sale income").

Adjusted Distributable Earnings is a supplemental non-GAAP financial measure. The Company believes that the presentation of Adjusted Distributable Earnings provides information useful to investors, because: (i) the Company believes that it is a useful indicator of both current and projected long-term financial performance, in that it excludes the impact of certain current-period earnings components that the Company believes are less useful in forecasting long-term performance and dividend-paying ability; (ii) the Company uses it to evaluate the effective net yield provided by its investment portfolio, after the effects of financial leverage and by Longbridge, to reflect the earnings from its reverse mortgage origination and servicing operations; and (iii) the Company believes that presenting Adjusted Distributable Earnings assists investors in measuring and evaluating its operating performance, and comparing its operating performance to that of its residential mortgage REIT and mortgage originator peers. Please note, however, that: (I) the Company's calculation of Adjusted Distributable Earnings may differ from the calculation of similarly titled non-GAAP financial measures by its peers, with the result that these non-GAAP financial measures might not be directly comparable; and (II) Adjusted Distributable Earnings excludes certain items that may impact the amount of cash that is actually available for distribution.

In addition, because Adjusted Distributable Earnings is an incomplete measure of the Company's financial results and differs from net income (loss) computed in accordance with U.S. GAAP, it should be considered supplementary to, and not as a substitute for, net income (loss) computed in accordance with U.S. GAAP.

Furthermore, Adjusted Distributable Earnings is different from REIT taxable income. As a result, the determination of whether the Company has met the requirement to distribute at least 90% of its annual REIT taxable income (subject to certain adjustments) to its stockholders, in order to maintain its qualification as a REIT, is not based on whether it distributed 90% of its Adjusted Distributable Earnings.

In setting the Company's dividends, the Company's Board of Directors considers the Company's earnings, liquidity, financial condition, REIT distribution requirements, and financial covenants, along with other factors that the Board of Directors may deem relevant from time to time.

The following table reconciles, for the three-month periods ended March 31, 2023 and December 31, 2022, the Company's Adjusted Distributable Earnings to the line on the Company's Condensed Consolidated Statement of Operations entitled Net Income (Loss), which the Company believes is the most directly comparable U.S. GAAP measure:

**Three-Month Period Ended** 

	March 31, 2023 December 31, 2022																		
				March 3	1,202	23			December 31, 2022										
(In thousands, except per share amounts)		vestment ortfolio	Lo	ngbridge	Co	orporate/Other		Total	]	Investment Portfolio	L	ongbridge	C	orporate/Other		Total			
Net Income (Loss)	\$	41,101	\$	6,498	\$	(2,846)	\$	44,753	\$	18,911	\$	14,492	\$	(6,592)	\$	26,811			
Income tax expense (benefit)		_		_		21		21		_		_		(2,850)		(2,850)			
Net income (loss) before income tax expense (benefit)		41,101		6,498		(2,825)		44,774		18,911		14,492		(9,442)		23,961			
Adjustments:																			
Realized (gains) losses, net(1)		65,741		_		_		65,741		30,279		_		_		30,279			
Unrealized (gains) losses, net <sup>(2)</sup>		(64,020)		_		(9,679)		(73,699)		(13,136)		_		(2,378)		(15,514)			
Unrealized (gains) losses on MSRs, net of hedging (gains) losses <sup>(3)</sup>		_		(4,225)		_		(4,225)		_		(15,319)		_		(15,319)			
Bargain purchase (gain)		_				_		_		(7,932)				_		(7,932)			
Negative (positive) component of interest income represented by Catch-up Premium Amortization Adjustment		482		_		_		482		(1,013)		_		_		(1,013)			
Non-capitalized transaction costs and other expense adjustments		457		2,059		95		2,611		1,235		1,485		680		3,400			
(Earnings) losses from investments in unconsolidated entities		(3,444)		_		_		(3,444)		9,330		_		_		9,330			
Adjusted distributable earnings from investments in unconsolidated entities <sup>(4)</sup>		3,752		_		_		3,752		3,055		_		_		3,055			
Total Adjusted Distributable Earnings	\$	44,069	\$	4,332	\$	(12,409)	\$	35,992	\$	40,729	\$	658	\$	(11,140)	\$	30,247			
Dividends on preferred stock				_		5,117		5,117		_		_		3,824		3,824			
Adjusted Distributable Earnings attributable to non-controlling interests		229		19		318		566		71		5		326		402			
Adjusted Distributable Earnings Attributable to Common Stockholders	\$	43,840	\$	4,313	\$	(17,844)	\$	30,309	\$	40,658	\$	653	\$	(15,290)	\$	26,021			
Adjusted Distributable Earnings Attributable to Common Stockholders, per share	\$	0.66	\$	0.06	\$	(0.27)	\$	0.45	\$	0.66	\$	0.01	\$	(0.25)	\$	0.42			

- (1) Includes realized (gains) losses on securities and loans, REO, financial derivatives (excluding periodic settlements on interest rate swaps), and foreign currency transactions which are components of Other Income (Loss) on the Condensed Consolidated Statement of Operations.
- (2) Includes unrealized (gains) losses on securities and loans, REO, financial derivatives (excluding periodic settlements on interest rate swaps), borrowings carried at fair value, and foreign currency transactions which are components of Other Income (Loss) on the Condensed Consolidated Statement of Operations.
- (3) Represents net change in fair value of HMBS MSR Equivalent and mortgage servicing rights related to proprietary mortgage loans attributable to changes in market conditions and model assumptions. This adjustment also includes net (gains) losses on certain hedging instruments, which are components of realized and/or unrealized gains (losses) on financial derivatives, net on the Condensed Consolidated Statement of Operations.
- (4) Includes net interest income and operating expenses for certain investments in unconsolidated entities.